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THE ²⁰¹⁶
GATEWAY
AWARDS
THE BENCHMARK OF INDIAN
MARITIME BUSINESS

CALL FOR
NOMINATIONS



**maritime
gateway**

9TH ANNUAL AWARDS



ABOUT AWARDS

The Gateway Awards are most coveted awards in maritime industry honouring individuals, organizations and companies from across India's maritime industry. *Gateway Media* is proud to announce the 2016 edition of The Gateway Awards.

Now in the 9th year, these awards promote best practices, innovation and motivation. *Gateway Media*, an institution pursuing Excellence relentlessly, had instituted these awards to showcase outstanding achievements and exceptional accomplishments of individuals and organizations in the Indian maritime Industry.

A tradition well maintained since then, the awards today have become a benchmark in the industry. From June 1st to June 30th, 2016 all Indian maritime organizations and companies are invited to nominate their business entities for evaluation by the Gateway Awards Jury. The shortlisted companies will be announced in the first week of August 2016.

On **August 12th, 2016**, the winners will be announced in a prestigious Gala Ceremony at Mumbai.

THE JURY

A list of esteemed industry experts have been carefully selected as jury members for the Gateway Awards to represent several facets of the industry and also to ensure a fair and balanced evaluation of all nominees.

Jury members rotate through a three-year service period, which guarantees a diverse and different jury each cycle with new points of view and experiences that reflect the broad expertise of the membership.

Jurors operate independently, applying the highest standards of evaluation and professional practice. All submissions will be assessed by **Ernst & Young**, our knowledge partner and process validator and the results are put up to the Jury for final deliberations and decision. Typically after a long day of deliberations, the final group of Gateway Awards for Excellence are selected.



Mr Michael P Pinto, IAS (Retd)
Former Secretary
Ministry of Shipping



Mr A Janardhana Rao
Advisor Sagarmala
Ministry of Shipping



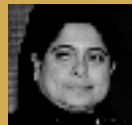
Mr Shantanu Bhadkamkar
Chairman, International
Federation of Custom Brokers
Association



Capt Vivek S Anand
President, MANSA



Mr Naresh K Parekh
Managing Director
Parekh Marine Agencies
Pvt Ltd



Ms Shanta Martin
CEO – ICS, Middle East
South & East Africa
AllCargo Logistics Ltd



Mr Umesh C Grover
Secretary General
CFSAI



Capt SB Mazumdar
Executive Director
Seahorse Ship Agencies Ltd



Mr Sailesh Bhatia
Former President,
Association of Multimodal
Transport Operators of India



Capt Ajay K Kaura
President, Northern India
Steamer Agents Association



Mr Tushar Jani
Chairman
SCA Group of Companies



Discussions of Jury – Finalising the winners for Gateway Awards 2015



“The details and parameters that have been considered for deciding the winners exceeded my expectations.”

Mr Naresh K Parekh
Managing Director
Parekh Marine Agencies Pvt Ltd



A Tribute to Change Agents – Former shipping secretaries who changed the course of Indian maritime industry were honoured at the awards night 2015.

GUIDELINES

- The Gateway Awards are free to enter.
- Please nominate only one person or company / organisation, as applicable, in each award category. Use separate forms to submit nominations in more than one category.
- Depending on the criticality of the information, as adjudged by the jury, incomplete forms may result in rejection of nomination or additional follow up by Gateway Media to seek the missing information. All information provided should ideally correspond to fiscal year 2015-16. Growth rates, wherever asked, should be Y-o-Y: for instance, throughput grew by 10 percent in 2015-16, y-o-y over 2014-15 volumes in case of fiscal years. The period should be mentioned explicitly while providing information.
- Jury shall have the right to make nominations as it deems fit.
- All information provided by the nominees will be treated in confidence.
- Gateway Media reserves all rights to exclude any nomination that is improperly submitted (when compulsory fields are only partially filled) or after the closing date. Thereafter, all decisions made by the independent panel of judges shall be final.
- No correspondence as to the reason why a particular entry was not successful can be entered into following the shortlist of entries or the announcement of winners. The Judges may, at their discretion, decide not to make an award if they consider that none of the entries reach the required standard.



What makes a successful Nomination?

- No correspondence will be entered into concerning the eligibility of any application.
- Decide who will spend focused attention on completing the submittals. The application will be most effective if one person coordinates and processes all information.
- Review the success factors of your development and explain and document them carefully. Describe target markets, using examples and hard numbers. Focus on communicating how the company demonstrates excellence and why it is worthy of special consideration. Clear, factual information is important.
- Finalists will be notified in the month of August 2016.



“ It was a fair process, everybody had equal opportunity and my appeal to people in the maritime fraternity is to participate in larger number.”

Mr Shantanu Bhadkamkar
*Chairman, International
Federation of Custom Brokers Association*





THE CATEGORIES

★ Major Port of the Year

This award recognizes the efforts put in by a major port to improve operational efficiency and enhance capacity during the financial year 2015-16. A major port is a port notified by the Central government in the official gazette, or a port that is declared as a major port through Major Ports Act, 1963. Excluded container ports as their terminals are contending in "Container Terminal of the year" category.

★ Private Port of the Year

This award recognizes the efforts put in by a port operated by private enterprises to improve operational efficiency and enhance capacity during the financial year 2015-16. A private or non-major port is a port not classified as major port in notifications by the Central government in the official gazette or in Major Ports Act, 1963. Such private/non-major ports are under the purview of respective state governments where the ports are located, regulated by their departments or their maritime boards. Excluded container ports as their terminals are contending in "Container Terminal of the year" category.

★ Container Terminal of the Year

A container terminal is one that handles only containers and being operated (by either government or private party) within or outside the premises of an existing port). The award recognizes a terminal's overall efficiency and dependability, along with initiatives undertaken to achieve higher levels of productivity, growth and development. Judging parameters for this award include container volumes, productivity, customer service, value added services, financial performance, expansions in this year.

★ Container Liner of the Year

A container liner is a shipping company that operates pure container carriers in its fleet. Judging criteria include health of fleet, cargo handled, efficiency, operational performance, expansion of network, new services, new routes and customer service.

★ Bulk Operator of the Year

A bulk operator is a shipping company that handles only bulk cargo carriers or handles them as part of its fleet. This includes only dry bulk and neither break bulk carriers nor wet bulk products do come

under this category. Judging criteria include health of fleet, cargo handled, efficiency, services, reach, network, operational performance, new investments made and expansions.

★ Shipping Agent of the Year

A ship agent is an individual or an enterprise that acts on behalf of a shipping company for booking and delivery of cargo. Judging criteria include volumes handled, efficiency, quality of customer service, innovations, new services and expansion of network.

★ Inland Container Depot of the Year

An inland container depot is a dry port deals with operations like container handling, stuffing, destuffing, loading, unloading, container repairs and custom clearance. Judging criteria for this category include capacity, infrastructure, cargo handling equipment, storage space, productivity/efficiency, rail & road connectivity, customer service and value added services.

★ Container Freight Station of the Year

Container freight station acts as an extension of a port where containers are brought from / taken to the port. Customs clearance and other



WINNERS OF 2015 GATEWAY AWARDS

such related activities happen at a CFS so as to reduce congestion at the port. Nominees for this award will be judged by their capacity, infrastructure, cargo handling equipments, efficiency, speedy evacuation, rail & road connectivity, storage space, value-added services and customer service.

★ Coastal Shipping Operator of the Year

A coastal operator is a shipping company that handles the cargo movement between Indian ports. Judging criteria includes fleet size, services, number of routes, reach, network, efficiency, expansions and new investments made.

★ Feeder Operator of the Year

A feeder operator is an operator of feeder vessels to feed the main liners at transshipment hubs with EXIM Cargo for further voyages to reach the final destination. Judging criteria includes fleet size, services, no. of routes, reach, network, efficiency, expansions and new investments made.

★ Freight Forwarder of the Year

A freight forwarder is a forwarding agent that attends and organizes all transactions like arranging storage and shipping of merchandise

on behalf of its shippers. A non-vessel operating common carrier (NVOCC) can also apply under this category. Judging criteria includes volume handled, no. of offices, efficiency, high network, reach, quality of customer service, expansions and new investments.

★ Excellence in Maritime Education

The award recognizes a maritime educational institute that offers superior training to the seafarers to become more competent and efficient with best maritime knowledge. Judging criteria includes Institute's physical infrastructure, real time exposure, student-centric teaching methodology, quality of education, well experienced faculty and quality of training etc.

★ CSR Excellence of the Year

This award recognizes the most impactful and powerful social responsibility and sustainable initiatives of organizations benefitting communities at large. Judging criteria includes responding to natural disasters and calamities, long term sustainable community building and welfare programmes, skill development and social empowerment.

★ Special Categories


Nominations are not accepted for the following categories: *They will be nominated by editorial board of Maritime Gateway and Jury.*

- Indian Maritime Business Man of the Year
- Lifetime Achievement Award
- Special Jury Award



“ Maritime Gateway has done a marvellous work in building a legacy of celebrating excellence which also inspires others in the sector to gear up and outperform.”

Mr Michael P Pinto
IAS (Retd)
Former Secretary
Ministry of Shipping



**LAST DATE FOR
SUBMITTING
NOMINATIONS**

**JUNE 30,
2016**

India's premier maritime business magazine

**maritime
gateway**

Nominations can be sent through courier to the below address

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or can be emailed to madhukar@gatewaymedia.in

You can find more information and also download
nomination forms from
www.gatewayawards.com